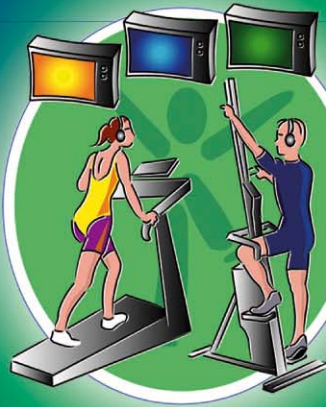


leisure sound solutions

for when the sound of silence doesn't work out!



Complete audio visual systems for your business including:

- Audeon wireless cardio entertainment
- Matrix and Cloud pump station wired cardio entertainment
- C-Vision personal cardio TV entertainment system
- TV screens
- PA systems
- background and foreground sound systems
- aerobics sound systems

AV System boosts member visits to hotel health & fitness facility

CLIENT PROFILE:

Combe Grove Manor hotel in Bath includes a stand alone health and fitness facility. The club is open to hotel guests and members and is housed in a barn conversion.

Although there is little competition from other facilities in the area, Health & Fitness Manager, Holly May, was keen to update the club. She had worked for private health club chains previously and saw that customers wanted a choice of entertainment.

THE CHALLENGE:

Ms May was keen to offer visitors to the club the best service possible and this included a choice of entertainment. Although she was concerned about costs initially, she was keen to have the job done properly from the start.

She comments, "Our members tend to be slightly older than average, lots of forty and fifty year olds, and it was clear that they wanted a choice of entertainment, whether that be sport, news or listening to the radio. Basically, they wanted the freedom to watch what they wanted without hassling anyone else."

The age of the building also presented some logistical challenges as the room housing the gym was not entirely square and wall mounting could have been problematic.

THE SOLUTION:

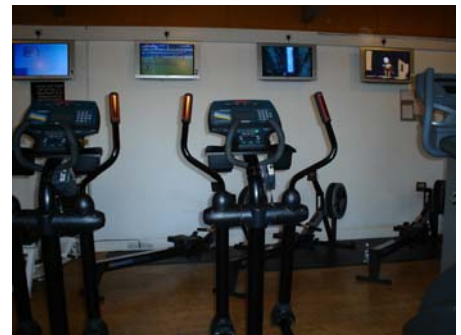
Leisure Sound Solutions offered Ms May a cost effective, accessible solution to suit the club's needs.

She explains, "When we started to look for an AV system, I contacted a variety of

companies for quotes. Whilst the quote from Leisure Sound was the best, I was also impressed by how easy it was to understand."

Leisure Sound Solutions installed an eight channel wireless cardio entertainment system, Audeon, as well as LCD TVs for the gym area.

Ms May continues, "To date we have had no issues with our new system. Nor have staff needed lots of training. Leisure Sound Solutions' straightforward approach to the project has made the installation easy."



THE BENEFITS:

The new audio visual system has boosted the number of member visits to the club, since its installation in February 2005.

Ms May, explains, "Since the system has been installed, the evenings have been much busier, with more members exercising in the gym."

She continues, "Our members really like the system. It has eight channels, including TV and radio. It has been wonderful to give them something extra. I have been really conscious of the popularity of the system because of our amazing headphone sales. Whenever I go into the gym everyone on the CV equipment is watching or listening to something with their headphones on."



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